

Using our extensive experience of providing simple and effective IT solutions using standard desktop applications such as Microsoft Office, we can offer database and reporting systems tailored to your exact requirements. Examples of possible applications of the computerisation of data recording include works order generation, purchase requisitions and orders, sales order processing, production planning, stock control, etc. For many small and medium-sized organisations, the implementation of company-wide MRP or ERP systems is not possible due to the costs involved. We can provide tailor-made applications to streamline and automate your processes at minimal cost.

## Desktop Database and Reporting Systems

### Save Time and Reduce Paper

Computerisation not only saves paper, but as soon as you are capturing data into a database, you have the basis of a valuable analysis tool. For example, if you want to know how many hours your workforce spent on a particular operation, it is clearly more beneficial to click a button and have the information immediately on your computer screen than have to wade through a stack of paper records with calculator in hand!



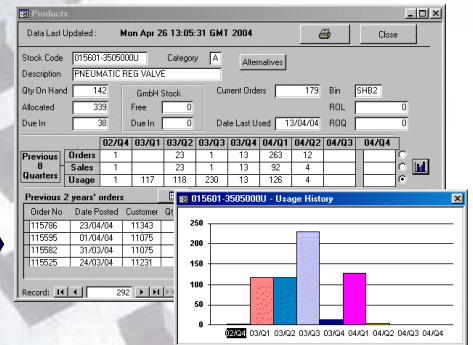
Turn this ...  
... Into this

### Reporting Systems

Whether your organisation is engaged in manufacturing or providing services, your computer systems are likely to be collecting masses of data that is largely inaccessible; for example, sales orders may be logged in a spreadsheet, while production data is being recorded in a different department on an Access database. To make matters even more complicated, stock may be controlled using another database in another department. So what happens when you want an analysis of stock shortfalls in production by customer account? We can create simple-to-use applications that gather data from different sources and process it to produce meaningful information. at the click of a mouse!



Turn this ...  
... into this



### Automation of Admin Processes, including:

- Job scheduling,
- Works Order generation,
- Sales Order processing,
- Purchase Order processing,
- Stock control,
- Route Operations management,
- Document Control, etc.

### Typical Applications include:

- Actual performance against plan,
- Margin analysis,
- Sales data, e.g. Performance by sales rep/area/product,
- Product take-up,
- Delivery performance,
- Customer returns,
- Scrap and rework analysis...

...whether you need a snapshot of performance for a particular month, or a trend analysis over a year or more.

**Piston Rings (UK) Ltd**, world-wide distributors of ships' engine parts, needed a system to help them organise their sales and marketing. Mirams Waterhouse Ltd developed a programme that brought together information about the customers' buying history together with data about ship ownership from a third party source, and records of sales meetings and conversations, to enable sales staff to be fully informed when approaching new and existing customers.

Managing Director Kevin Woodmansey describes the new system: "It's a fantastic tool ... Now we can make a professional and informed approach to our customers with all the necessary information immediately to hand, and have the edge on our competitors"



### Let your IT systems work for you and save money!

The benefits of automating admin processes and analysis of the data produced, normally only available to large organisations with sophisticated systems, include:

- Reduced or eliminated paper
- Saves time, allowing staff to get on with the things that really matter
- Information and analysis available instantly and in the required format
- Accessibility to data otherwise not available
- Information for the basis of business decisions
- Continuous improvement targets and performance indicators



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